



Capability Statement

Company Overview

Elex Star LLC is a product driven B2B solutions provider focused on government contracting, institutional partnerships, and wholesale distribution. We integrate eCommerce and real-time API data with leading vendors to meet the growing needs of public agencies and private enterprises. From food service and industrial equipment to technology infrastructure, our solutions are tailor to ensure compliance, efficiency, and innovation.



Ali T. Brown, Managing Director

Core Competencies

- Certified MBE & HUBZone Prime Contractor
- Integrated with major suppliers via API for real-time inventory and pricing
- Experienced in large-scale kitchen, MRO, office, and IT equipment procurement
- Microsoft 365 Cloud Solutions Provider
- Strategic Partner for eCommerce Fulfillment & B2B Sales
- Reliable record in education, municipal, and institutional sectors

Core Competencies

- Government & Municipal Contract Fulfillment
- Commercial & Institutional Kitchen Equipment
- Technology Products & Integration
- MRO, Office & Industrial Supplies
- Microsoft 365 CSP Cloud & AI Services
- API-enabled B2B and eCommerce Distribution

Certifications



NAICS CODES

- 423840: Industrial Supplies Merchant Wholesalers
- 423430: Computer & Peripheral Equipment Wholesalers
- 423210: Office Equipment Wholesalers
- 423990: Miscellaneous Durable Goods Wholesalers
- 441430: Office Supplies & Stationery Stores
- 541519: Other Computer Related Services



Past Performance

Project: Bassick High School Kitchen Equipment Procurement Bridgeport, CT.
Contract Value: \$757,000 | Client: City of Bridgeport
Prime Contractor: Elex Star LLC

- Delivered and managed 50+ specialized kitchen equipment items (combi ovens, blast chillers, storage units)
- Partnered with Singer Kittredge to ensure supply chain efficiency, material compliance, and warranty management
- Oversaw subcontractor schedules, risk management, insurance, and safety requirements including indemnification
- Managed change orders, 1-year warranties, invoicing structure, and retainage policies aligned with municipal protocols
- Demonstrated ability to manage public-sector expectations with on-time and budget-conscious execution



Differentiators

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